SAM CHAKRABORTY

Operations · Value creation · M&A

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Twenty-five years taking cost and complexity out of middle-market businesses — as the advisor, and as the executive accountable for it.

Performance improvement, M&A and operational turnarounds across industrials, financial services, life sciences, energy, retail and technology. Chief transformation officer at Berkadia, a Berkshire Hathaway and Jefferies company, and a member of its management committee. Practice leadership at BDO and SSA & Company, and an advisory company of his own. More than fifty engagements, on six continents. Currently a managing director at Beckway.

SELECTED RESULTS

>1.7x EBITDA
Self-funding turnaround of a sponsor-owned freight carrier, through to recapitalization and sale

2x NewCo EBITDA
Operational diligence and the 100-day plan for a competitor acquisition and site consolidation

Day 1 on schedule
Integration management office for an insurance carve-out from its bank holding parent

25% over target
First-year EBIT and cash, governing 200+ Lean and Six Sigma projects on four continents

20% throughput
Marketing and research center of ~50 restructured as chief transformation officer

10 months to 90 days
Budget process spanning twelve reserve banks, the Board of Governors and national IT

CAPABILITIES

M&A and transactions — operational due diligence, 100-day planning, integration and synergy capture, carve-outs, IMO, exit readiness

Cost optimization — design-led cost release, SG&A reduction, consolidation, shared services, supply chain and network

Turnaround and lender advisory — self-funding workout plans, interim leadership, independent operational reviews

Executive and interim leadership — chief transformation officer, enterprise operating plan, project intake, interim operations

Operational excellence — Lean and Six Sigma deployment, design for Six Sigma, belt training, program governance

Transformation, PMO and applied AI — transformation office, technology PMO, process ownership, AI where it moves the P&L

CAREER

2026–	**Beckway**	Managing director — value creation, operational and digital transformation, PMO, carve-outs and integrations
2023–25	**Socorro Partners**	Managing director — helped build out the consulting practice at a growing Miami advisory firm
2019–23	**BDO USA**	Managing director — performance improvement and operational turnaround service leader; US food and beverage industry leader
2017–19	**Banyan International Group**	Own advisory company — clients included Loughlin Management Partners (PE value creation and transaction advisory), and a contract supporting 30+ US Air Force and joint bases under Army 2020
2015–17	**Berkadia**	Chief transformation officer and management committee member at the Berkshire Hathaway and Jefferies commercial real estate company
2011–15	**Federal Reserve Bank of New York**	Business partner, business process excellence — corporate, legal, risk and communications
2003–11	**SSA & Company**	Senior director — life sciences, private equity, finance and media; earlier deployment manager and engagement manager
1999–2003	**Maytag Corporation**	Staff design engineer, LeanSigma program — closed a reverse-logistics profit leak exceeding $68M; built the company's first combined Lean and Six Sigma curriculum

EDUCATION

BTech, Indian Institute of Technology Madras, 1997
MS, University of Missouri, 2001 — top of class
Program on Negotiation and Leadership, Harvard Law School, 2013

CREDENTIALS

Certified Six Sigma black belt; certified Kaizen leader; ASQ state chair
English, Bengali and Hindi; working Russian